## Qatar National Food Security Strategy 2018 – 2023

**Food Security Department** 

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### To build a robust food security strategy, Qatar should focus on four pillars

#### Interdependent food security strategy



of view



# Going forward, Qatar should pursue 13 initiatives to make its food system more robust against potential supply shock scenarios in the future

Pillars		Food Security Strategy initiatives Priority initiatives
	International Trade and	A1 Geographically diversify trade partners for critical commodities to reduce Qatar's exposure to external factors by having 3-5 partners per critical commodity
$\gamma$	Logistics	A2 Proactively put in place contingency plans to limit impact of trade shocks or other exogenous disruptions
в		B1 Increase vegetable production by establishing a hydroponics greenhouse cluster to reach 70% self-sufficiency on greenhouse vegetables (e.g., tomatoes, pepper, cucumber, squash, lettuce)
	Domestic	B2 Expand and improve production capacity for red meat (fattening units and breeding farms for sheep and goat) and fisheries (fish farms)
	sufficiency	<b>B3</b> Cap production of fresh milk and poultry to 100% self-sufficiency by discontinuing tenders and redirecting capacity to other purposes (shifting poultry surplus to egg production)
		<b>B4</b> Reduce ground water-based fodder production by switching to TSE
		C1 Leverage the private sector to store a broad range of products to act as a permanent short-term buffer against shocks to the system
	Strategic	Put in place strategic reserves of perishables and select non-perishables as an insurance against potential trade and production disruptions
	Reserves	Increase potable water reserves as an insurance against potential crisis scenarios, balancing risk-exposure and 'insurance' cost
		Reduce net depletion of the Aquifer by optimizing water usage in agriculture
		Streamline the domestic go-to-market model (farmgate to retail) to ensure transparency in the price setting process and assist farmers in improving their productivity and quality of produce
	Domestic Markets	<b>Establish integrated food waste program,</b> including collection and treatment / alternative usage of organic waste
	Warkets	Optimize and simplify the governance of food standards in Qatar, to monitor food safety in the country and to supervise quality certification more effectively

## A Strategy pillar: International trade and logistics

Ensure that Qatar's food import strategy is resilient against potential trade shocks and disruptions and that Qatar can quickly react to the loss of trade partners or a drop in self-sufficiency

#### Initiatives

	Description	Action plan (near-term)		
A1. Trade partner diversification	Geographically diversify trade partners for critical commodities to reduce Qatar's exposure to external factors by having 3-5 partners per critical commodity	<ul> <li>Develop future state for sourcing countries and trade partnerships</li> <li>Determine regulatory levers to incentivize private sector to diversify</li> <li>Initiate relationship building support between Qatar private sector and trade missions / entities in target countries</li> </ul>	<ul> <li>Performance metrics</li> <li>KPI</li> <li>Number of trade partners per commodity</li> <li>Share of imports from top 2 partners</li> </ul>	2023 Target • 3-5 <sup>2</sup> • 50% - 70% <sup>1</sup>
A2. Contingency planning	Proactively put in place contingency plans (both for the private sector and public sector) to limit impact of trade shocks or other exogenous disruptions	<ul> <li>Private sector to develop contingency plans based on guidelines set by government</li> <li>Test effectiveness of "rerouting" contingency plans for resilience in collaboration with Somod</li> <li>Develop data dashboards to track readiness</li> </ul>	Presence of contingency plan by importer <sup>3</sup>	• 100%

1 70% for 3 partners and 50% for 5 partners

2 Number of partners to be reduced once self-sufficiency rates increase over time

3 Only importers of considerable size (not for small/premium importers), list of eligible importers to be decided



INTERNATIONAL TRADE & LOGISTICS

Tomato

Pepper

Squash

Cabbage

(Water)melon

Cauliflower

Potato

Onions

Lettuce

Eggplant

Herbs

Banana

**Apples** 

**Citrus** 

**Dates** 

Perishables

Cucumber

### A Diversification and contingency planning efforts should focus on a number of critical commodities

Consumed amount - <i>Tons/year</i>	Self- sufficiency %	Shelf life weeks			Consumed amount - Tons/year	Self- sufficiency %	Shelf life weeks
48,197	30%	3-4		Milk	231,946	84%	1-2
19,488	62%	4		Fresh poultry	22,100	98%	<1
13,472	9%	4		Fresh water fish	NA	NA	1-2
7,208	51%	3-4	les	Seawater fish	40,838	37%	1-2
8,974	24%	3-8	shab	Other seafood	5,273	0%	1-2
24,416	5%	2-3	Peri	Sheep meat	53,000	14%	1-2
9,868	15%	1-3		Camel meat	6,000	28%	1-2
58,880	~0%	20		Beef	7,000	3%	1-2
84,662	3%	12-34		Eggs	31,850	23%	12
6,749	6%	<1		Frozen poultry	96,805	~0%	~100
10,244	47%	Up to 40		Rice	183,600	0%	17
NA	NA	50	Jable	Wheat	210,986	~0%	17
40,318	0%	4	erish	Legumes	40,821	0%	50-100
29,661	0%	30	d-no	Sugar	65,904	0%	13
60,551	1%	8-12	Z	Oils	80,460	0%	17
32,426	87%	13-39		Milk powder	24,332	0%	13



1 Contingency plan for perishables only SOURCE: MME data, MEC data

## Qatar needs to geographically diversify trade partners for critical commodities to reduce its exposure to external factors



Current source differentiation for wheat, % of ~ 58% ~ 5% ~4% ~4% India Romania Others Australia Suggested source differentiation for wheat, % of ~ 30% ~ 30% ~0% ~ 0% India/ Canada/ Romania/ Others Turkey Australia Ukraine

Focus of next pages

- For perishables, in steady state, the list of potential countries will be determined by the transportation time and the perishable shelf-life
- In a steady-state scenario, airborne trade routes should be avoided due to the cost (with the exception of limited premium products)
- In an ideal world Oatar would have 4-5 partners for every perishable. However, the minimum quantity sourced per week from a partner should be 10 ton (container size)<sup>3</sup>. This cost limitation might impact the number of partners proposed <sup>4</sup>
- If strategic reserves for nonperishables are in place, diversification should mainly be driven by financial reasons. A 6+ month reserve should suffice to guarantee the food security



There are only limited countries within ~14 days of (land+)seaborne transport from Qatar. Due to the limited shelf-life and cost of cooled transport, the group of trade partners should be limited to these countries in a steady-state scenario

1 Based on post-blockade MME data – 2 2016 comtrade data – 3 assuming weekly shipment – 4 See back-up source: MME, Comtrade

## B Strategy pillar: Domestic self-sufficiency

Ensure Qatar's self-sufficiency in strategic commodities (i.e., perishables that Qatar can produce competitively) and shift production towards best practice technologies to drive yield improvement

#### Initiatives

	Description	Action plan (near-term)			
B1. Vegetables	Increase vegetable production by establishing	Finalize greenhouse cluster     infrastructure plans     Performance metrics			
	a hydroponics greenhouse	<ul> <li>Develop bid guidelines (including</li> </ul>	KPI <sup>1</sup>	2023 Target	
	cluster to reach 70% self- sufficiency on greenhouse	subsidy programs) for private sector operators and launch	B1 Self-sufficiency on GH vegetables	- 70%	
	Evenend and improve	process     Sature intensive fattoning units 8	B1 Hectares with high-	• 110	
B2. Red meat & fresh fish	production capacity for relevant varieties of red meat and fish	better herd mgmt. for livestock	tech greenhouses	- 20	
		<ul> <li>Streamline livestock breeding in</li> </ul>	meat	■ <b>3</b> 0	
		the private sector	<ul> <li>B2 Self-sufficiency on fresh fish</li> <li>B3 Self-sufficiency on</li> </ul>	• <b>95%</b>	
		<ul> <li>Monitor 3 ongoing fish farming</li> </ul>			
		projects for timely completion		<ul><li>100%</li></ul>	
B3. Fresh milk &	Cap production of fresh milk and poultry, and shift additional capacity to other purposes	<ul> <li>Suspend any new project tenders</li> </ul>	fresh milk and poultry		
fresh poultry		<ul> <li>Shift additional capacity towards milk derivatives or frozen poultry / egg production</li> </ul>	production using TSE		
B4. Fodder	Reduce ground water- based fodder production	<ul> <li>Estimate TSE availability for fodder &amp; infrastructure needs</li> </ul>			
	by switching to TSE	<ul> <li>Develop a transition plan for existing fodder producers</li> </ul>		in a	



1 Additionally to the KPIs listed, 2 water-related KPIs should be monitored to evaluate progress of the strategy: water consumption per crop, and distribution of irrigation systems used in agriculture, i.e. % of land using flood irrigation, sprinkler irrigation, drip irrigation, hydroponics

## B Principles we used to determine self-sufficiency targets for local production

If	Sourcing strategy	Reasoning
<ul> <li>Product is not perishable</li> <li>Product is perishable but cannot be produced sustainably and competitively locally</li> </ul>	Source everything from abroad; 0% production locally	<ul> <li>Product can be stored in strategic reserves to protect against trade shocks</li> <li>Agronomic conditions do not allow for local production</li> </ul>
<ul> <li>Product is perishable and can be produced sustainably locally but currently there is low production in Qatar</li> </ul>	Produce in Qatar but cap production at 70%	<ul> <li>Leave room for variety from imports</li> <li>Limit waste due to production fluctuations</li> </ul>
<ul> <li>Product is perishable, can be produced sustainably locally and we are already close to 100% self-sufficiency</li> </ul>	Cap production at 100% and potentially reroute additional capacity to derivatives	<ul> <li>There is no sense in over- producing and exporting as this means Qatar will export water</li> </ul>
Exceptions to the rules: - Fodder can be produced s - Current population of goal	sustainably with available TSE ats and sheep can be used to expand	d local production of

Current population of goats and sneep can be used to expand local produced red meat even though relatively less economically viable



#### Qatar should increase local production of perishables to secure В 30% to 70% self-sufficiency in strategic commodities

Category	Current self-sufficiency, %	Perishability	Self-sufficiency target, %	recommendation	Rationale
Vegetables	28%	<1 month	70%	1	Self-sufficiency should <b>be maximized</b> while leaving room for <b>variety from imports</b> and <b>limiting waste</b>
• Eggs	28%	3 months	70%	1	Self-sufficiency should <b>be maximized</b> while leaving room for <b>variety from imports</b> <sup>1</sup> and limiting waste
Red meat	18%	<1 month	30%	1	Assuming <b>30-40% of sheeps/goats<sup>2</sup></b> and <b>10%</b> <b>of cattle<sup>3</sup></b> are raised for meat consumption
• Fresh fish	74%	<1 month	95%	1	Assuming <b>5% of fresh fish</b> cannot be produced in Qatar (e.g., sardines)
• Fresh dairy	106%	<1 month	100%		Capped at <b>100% self-sufficiency</b> to avoid excessive resource usage
• Dairy derivatives (e.g., butter)	20%	1-2 months	0-50%		Not competitive to produce locally, but potential solution for over-production <sup>4</sup>
• Fresh poultry	124%	<1 month	100%		Capped at <b>100% self-sufficiency</b> to avoid excessive resource usage
• Frozen poultry	0.2%	> 1 year	0%		Not competitive to produce locally
• Fodder	54%	>1 year	63%	1	Increase Fodder production using recycled water
Cereals & legume	es 0%	>1 year	0%		Not competitive to produce locally

Directional

1 To cover this need, current production could be shifted to eggs to avoid over-production of poultry meat goat (1.3 mn) would be used productively; 3 Side product from dairy production; 4 Over-production expected to reach 44% by 2020; binding: The sector should be monitored very closely and deadline should be extended if the phase out endangers production of red meat

2 Rough production if current population of sheep and 3 While this is the target, it is not



SOURCE: Ministry of Municipality & Environment, QNFSP 2013, Ministry of Statistics

NON EXHAUSTIVE

C Strategy pillar: Strategic reserves

Put in place adequate but sensible reserves to act as a buffer against temporary import or production disruptions and as an insurance policy against longer term shocks to the system

#### Initiatives

	Description	Action plan (near-term)			
C1. Private sector reserves	Leverage the private sector to store a broad	<ul> <li>Create policy framework for private sector role</li> </ul>	Performance metrics		
	range of products to act	<ul> <li>Engage private sector to develop a readman with timelines for setup</li> </ul>	KPI <sup>1</sup>	2023 Target	
	term buffer against	of buffer stocks	C1 Private sector	• 100%	
	shocks to the system		compliance with	• 2 months	
C2. Public sector	Put in place strategic	Baseline existing storage plans to     validate reserve requirements		for / perishables	
reserves	and select non-perishable es as an insurance against potential trade and production disruptions	<ul> <li>Develop infrastructure blueprint and validate investment plans</li> <li>Develop process and identify partners for reserve management</li> </ul>	Public reserve levels	<ul> <li>6 months for 6 non- perishables, ag inputs</li> </ul>	
C3. Potable water	Increase potable water	Commission detailed design and	Potable groundwater capacity	<ul> <li>400,000 m3</li> <li>per day</li> </ul>	
reserves	reserves using underground reservoirs as a long-term storage mechanism	tender requirements for underground water storage	Annual aquifer net depletion	• 0 m3	
C4. Groundwater reserves	Reduce net depletion of the Aquifer by optimizing usage of groundwater in agriculture	<ul> <li>Develop plans to increase TSE production from wastewater</li> <li>Evaluate plans for desalination capacity expansion</li> </ul>		47	



1 Additionally to the KPIs listed, 2 water-related KPIs should be monitored to evaluate progress of the strategy: water consumption per crop, and distribution of irrigation systems used in agriculture, i.e. % of land using flood irrigation, sprinkler irrigation, drip irrigation, hydroponics

#### STRATEGIC RESERVES

# The strategic food reserves have a double purpose - act as a short-term buffer against shocks and an insurance policy against longer disruptions

Private sector storage

Reserve use	Component	Products to store <sup>2</sup>	Objective	Public sector storage
	Private sector storage	<ul> <li>Perishables (fruits, vegetables, dairy, meat)</li> <li>Selected dry goods</li> </ul>	<ul> <li>Share burden on ensuring short private sector</li> <li>Guarantee full diet on 2-4 week</li> </ul>	term food supply with s basis for full pop. <sup>1</sup>
Buffer against shocks	Strategic short-term reserves of perishables	<ul> <li>Onions</li> <li>Apples</li> <li>Carrot</li> <li>Dates</li> <li>Potato</li> <li>Red meat</li> <li>(Frozen) poultry</li> </ul>	<ul> <li>Provide a healthy and balanced quality diet</li> <li>High consumption</li> <li>Good storability and shelf-life</li> <li>Healthy nutritional mix</li> </ul>	
Longer term "insurance	Strategic long-term reserve of non- perishables	<ul> <li>Wheat</li> <li>Edible oils</li> <li>Beans</li> <li>Sugar</li> <li>Rice</li> <li>Powder milk</li> </ul>	<ul> <li>Provide sufficient calorific intake</li> <li>Very high storability and long shelf-life</li> <li>High calorific content</li> </ul>	The set of called The set of called the second The second the second t
policy"	Long-term reserve of agricultural inputs	<ul> <li>Agricultural chemicals</li> <li>Fertilizer</li> <li>Seeds</li> <li>Fodder</li> <li>Animal medicine etc.</li> </ul>	<ul> <li>Required to sustain agricultural efforts and remain self-sufficient for selected products</li> </ul>	

1 If shelve-life allows

2 List of critical commodities to be stored - could be expanded with other items

#### STRATEGIC RESERVES

# In the future, the reserves should cover the full population with a balanced diet for 2 months and 75% of the current population with a basic diet for 6 months

Private sector storage

Reserve use	Component	Coverage	Rationale	Public sector storage
Buffer against shocks	Private sector storage	2-4 weeks Full population	<ul> <li>Incentivize/Regulate th weeks of supply of per</li> </ul>	ne private sector to maintain 2-4 ishable products <sup>1</sup>
	Strategic short-term reserves of perishables	2 months Full population	<ul> <li>Post-blockade stock-ou government-owned su</li> <li>An 8 week upper-boun sufficient, given diversi efforts, and assumptio unlikely</li> <li>When there is overlap requirements for the p</li> </ul>	ut in 2017 showed the need for pply for 1-2 months adary for the reserve capacity are ification & contingency planning n that complete isolation is very with the private sector storage, the ublic sector storage can be lowered
Longer term	Strategic long-term reserve of non- perishables	6 months 75% of population	<ul> <li>6 months of non-perish insurance in most pote perceived possibility of</li> <li>Additionally, rotation c increasingly difficult fo</li> <li>Peer countries have sir</li> </ul>	hable reserves act as an adequate ential scenarios, given lower f sustained complete blockade ost and complexity become r larger reserves milar reserve capacity
policy"	Long-term reserve of agricultural inputs	6 months Full capacity	<ul> <li>6 months of non-perish insurance in most pote perceived possibility of</li> </ul>	hable reserves act as an adequate ential scenarios, given lower f sustained complete blockade



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D Strategy pillar: Domestic markets

Bring transparency and efficiency in the food supply chain to ensure fair commercial practices for all value chain participants, reduced waste in the supply chain, and better food quality for end-consumers

#### Initiatives

	Description	Action plan (near-term)			
D1. Farmer support program	Streamline the domestic go-to-market model for farmers to ensureCreate the policy framework to transform the domestic wholesale 		Performance metrics		
	transparency in the price	• Setup the farmer support entity		2023 Target	
	setting process and assist farmers in improving	(infrastructure, processes) and pilot different commercial models	D1 Eligible farmers covered by program	• <b>90%</b>	
	productivity		02 % food waste	<ul> <li>5 ppts<sup>1</sup></li> </ul>	
D2 Food wasta	Establish integrated food	Develop a detailed food waste	reduction		
program	waste program, including collection and treatment / alternative usage of organic waste	management program based on diagnostics and benchmarking	% food waste processed	• <b>20%</b>	
		<ul> <li>Review and amend regulatory framework to support launch of food waste program</li> <li>Share of products certified based on quality of output (vs.</li> </ul>		• 100%	
D3. Food standards governance	Optimize and simplify the governance of food standards in Qatar, to monitor food safety in the country and to supervise quality certification more effectively	<ul> <li>Decide and launch the new food standards governance structure</li> <li>Integrate and accelerate food quality check process at customs</li> <li>Review and adjust food safety regulations</li> <li>Establish clear food certification</li> </ul>	production process) 5 Food safety incidents per capita p.a.	- 0	
		process		( a d a )	

1 Close half of the gap in food waste in the value chain in Qatar (~14%) versus Europe (~5%)



DOMESTIC MARKETS

1 The farmer support program will be delivered through a farmer representative entity that is both a wholesaler/trader and a service provider for local farms



• Centralized procurement of inputs

Primary services offered to farms by the entity

- Crop advisory/extension services
- Commercial support (marketing & trading)
- Farm credit
- Warehousing
- Produce traceability



# D1 This program is expected to enhance performance of the local crop farms in Qatar through three levers

## Increase productivity of local farms

- Adoption of best-fit farming technologies
- Technical training and extension services
- Access to high-quality crop inputs

Offer an efficient go-tomarket channel for local farmers

- Removal of existing intermediaries & wholesale process
- Farmer representative trading entity
- At-scale access to value-add services

## Reform price regulation across the market

- Improve the price setting process
- Introduce certification at product level



1 l.e., hydroponics-based greenhouses for salad vegetables and open field for onion, potatoes 3 Allows direct negotiation with B2B customers



### D2 Integrated food waste program - Best practice initiatives should be implemented to minimize food waste at each stage of the value chain

Value chain stage	Issues	Strategic recommendations
Customs	<ul> <li>Food clearance can take up to 12-24 hours, increasing risk of damage</li> <li>Long procedure times because         <ul> <li>Full inspection on-site (documentary compliance lead time is- 6x higher than UAE)</li> <li>Lack of infrastructure (e.g., labs)</li> </ul> </li> </ul>	<ul> <li>Set legal maximum time for product clearance to less than six hours</li> <li>Further develop and promote adoption of a registration system to ensure most products are approved before arrival</li> </ul>
Farmer	<ul> <li>No secondary market for production considered unsuitable for direct consumption</li> <li>Farmers not trained on best practices to minimize production waste</li> </ul>	<ul> <li>Continue to facilitate development of processing companies facilities (e.g., food canning) to create a secondary market for production that is unsuitable for direct consumption</li> <li>Develop extension service to educate farmers on storage best practices to minimize production wastage</li> </ul>
Intermediary players (Central Market, retailers)	<ul> <li>Absence of adequate handling &amp; storage infrastructure at Central Market</li> </ul>	<ul> <li>Promote development of best-in-class handling &amp; storage facilities at new Central Market locations</li> <li>Further promote development of private sector warehousing cold storage space (e.g., through affordable warehousing)</li> </ul>
End-consumers & PR HORECA	<ul> <li>Absence of best practice compost processing</li> <li>No compost collection program in place</li> </ul>	<ul> <li>Establish a waste treatment facility to process compost waste using windrows composting technology</li> <li>Make left over out-of-date products available in food banks for limited amount of time</li> <li>Launch campaigns to encourage change in behavior</li> </ul>



#### DOMESTIC MARKETS

# 2 Best practice initiatives should be implemented to minimize food waste at each stage of the value chain and reduce overall wastage by ~5 pp

Actions to reduce wastage throughout the food value chain & their potential impact



- Educate farmers on best practices
- Develop secondary market through processing



DOMESTIC MARKETS

## D3 A governance mechanism should be established to address current food standards / certification and food safety issues

lssue	Supporting factors	Mandate for the governance mechanism
Long clearance	<ul> <li>Both MoPH &amp; MME need to clear vegetables and fruits due to dispersed expertise</li> </ul>	<ul> <li>Integrate quality assessment processes and decision- making</li> </ul>
_		Build expertise to execute the required checks
Strict interpretation of GSO <sup>1</sup> standards	<ul> <li>Stricter interpretation of regulation than other countries, e.g.,</li> <li>Mandatory labelling in Arabic (vs. Arabic stickers accepted in UAE)</li> <li>Effective expiry date required (vs. 'Best before' guidance)</li> </ul>	<ul> <li>Provide scientific basis for taking the (less conservative) GCC interpretation of the standards set by GSO</li> </ul>
Lack of quality monitoring	<ul> <li>'Qatar Premium vegetables'' certifications granted based on a yearly assessment with no regular inspection checks</li> <li>Organic certification on-hold since the blockade</li> </ul>	<ul> <li>Put in a place frequent inspection checks to ensure quality certification for local production and imports based on product output throughout the year</li> </ul>
Insufficient hygiene standards at	<ul> <li>Trading area in current Central Market not equipped with appropriate display infrastructure or air conditioning</li> <li>New Fish Central Market not suitable for fish</li> </ul>	<ul> <li>Approve new Central Market locations in terms of infrastructure and provide recommendations when needed</li> <li>Inspect Central Market locations on regular basis and</li> </ul>
	display and handling	sanction hygiene-related misconduct

The mandate of the new governance mechanism should be facilitated through an official legislative framework (e.g. publication of decree detailing the roles and responsibilities)



